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|  <p>Fiber-optical cables, wire harnesses, SCSI cables, custom cable assemblies, terminators and enclosures.</p> |  <p>Network connectivity, Ethernet switching, IP-based communications, wireless, network security, and network management solutions.</p> |
|  <p>Routing, Switching, IP Communications, Network Security, Wireless LAN, Storage Area Networking, Home Networking, Video Systems, Application Networking Services.</p> |  <p>Routing, switching, IP Communications, network security, wireless LAN, mobility, and application networking services. (See also Avaya)</p> |
|  <p>Custom cable assemblies and provider of connectivity and expansion for network, storage, and communications.</p> |  <p>Provides high quality remanufactured systems to authorized distribution networks.</p> |






IP Telephony & Collaboration Solutions

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|  <p>Session border control solutions.</p> |  <p>SIP handset gateways, PBX gateways, VoIP Gateways, and Mobile Gateways.</p> |
|  <p>Durable wireless handsets and flexible VoIP Gateways.</p> |  <p>Self-Service IVR, messaging, fax, CTI and Web telephony solutions.</p> |
|  <p>Analog, digital, telephone adapters, and VoIP Gateways.</p> |  <p>Signaling appliances, voice evacuation systems, and telephone paging equipment.</p> |
|  <p>IP Telephony, Unified Communications, Contact Centers and Communications-Enabled Business Applications. (See also Nortel)</p> |  <p>IP Paging Gateways, VoIP Paging Zone Controllers, IP Speakers, and IP Authentication devices.</p> |
|  <p>Unified messaging communications solutions including voice / unified messaging, speech-enabled applications, automated attendant, hands-free mobile worker access, and call processing (IVR).</p> |  <p>Projection screens for presentations.</p> |
|  <p>Video consoles specifically designed for audio visual and videoconferencing needs.</p> |  <p>Messaging systems, voicemail, automated attendant, wake up call, PMS interface, inbound fax, outbound fax, fax on demand and unified messaging.</p> |
|  <p>Telephone paging, public address, intercommunications, and music-on-hold systems.</p> |  <p>Overhead digital projectors.</p> |
|  <p>Integrated all-in-one call center solutions, and predictive dialers.</p> |  <p>Long Range wireless Voice and Data products. Commercial grade Cordless Phones &/or Two-way Radios, compatible with legacy voice systems including PBX , Key Systems & IP PBX voice systems.</p> |
|  <p>Network infrastructure and VOIP security.</p> |  <p>IPTV gateways, encoders and management software.</p> |
|  <p>Routing, Switching, IP Communications, Network Security, Wireless LAN, Storage Area Networking, Home Networking, Video Systems, Application Networking Services.</p> |  <p>Network connectivity, Ethernet switching, IP-based communications, wireless, network security, and network management solutions.</p> |
|  <p>Convergence application platforms and unified communications applications for IP telephony.</p> |  <p>Speakers and microphones that provide high quality audio capability for audio and videoconferencing installations.</p> |




IP Telephony & Collaboration Solutions

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|  <p>Telecommunications, computer telephony and laptop computers.</p> |  <p>Projectors, plasma and LCD display screens.</p> |
|  <p>Camera wall and ceiling mount equipment.</p> |  <p>Comprehensive performance management (call recording) and interaction analytics solutions.</p> |
|  <p>Digital projectors for presentations.</p> |  <p>Routing, switching, IP Communications, network security, wireless LAN, mobility, and application networking services. (see also Avaya)</p> |
|  <p>SIP-capable enterprise firewalls and SIParators.</p> |  <p>Call recording and call center management.</p> |
|  <p>Packaged pre-configured hardware and communications applications.</p> |  <p>Professional services for Avaya BusinessPartners and resellers providing staff augmentation.</p> |
|  <p>Surge suppressors for telephony applications.</p> |  <p>Plasma display screens.</p> |
|  <p>Hands-free communications solutions for contact center, office and mobile markets.</p> |  <p>LCD display screens.</p> |
|  <p>Sophisticated audio and video products for high quality sound and images.</p> |  <p>UniPhyer leverages the existing telephone cabling infrastructure for quick and easy deployment of IP telephony and Unified Communications applications.</p> |
|  <p>LCD and plasma display screens.</p> |  <p>Plasma display screens.</p> |
|  <p>Message and music on hold solutions.</p> |  <p>Unified collaboration solutions for voice, video, data and the web. Also offers Wi-Fi & DECT handsets and wireless phone systems for legacy and IP telephony systems.</p> |
|  <p>VoIP access devices, VoIP gateways and solutions.</p> |  <p>VoIP gateways designed for traditional, IP-PBX and hybrid enterprise environments, and service providers deploying VoIP-based services.</p> |
|  <p>Wireless infrastructure solutions for business-critical applications including toll-quality voice and high-capacity data.</p> |  <p>E911 solutions integrate with phone systems to automatically provide precise, up-to-date, life-saving location information to emergency responders.</p> |
|  <p>Office and hotel call accounting and call management solutions.</p> |  <p>Secure IP Phone systems and applications and digital media/appliances.</p> |
|  <p>Voice and data communication equipment, modems, remote access servers (RAS), VPN gateway routers/ firewall, and Voice over IP (VoIP) gateways</p> |  <p>Electronics products and business office equipment.</p> |
|  <p>Messaging suite of software applications to improve voicemail and IVR.</p> |  <p>Notification software for IP phones, speakers and email.</p> |










IP Telephony & Collaboration Solutions

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|  <p>Security and compliance features for protecting session-based, real-time unified communications such as VoIP, IM, multimedia and collaboration appliances.</p> |  <p>Web based call accounting and telemanagement software for traditional PBXs, VoIP switches, or a combination of both.</p> |
| <p>SONY</p> <p>Video conferencing and surveillance solutions.</p> |  <p>Powerful recording, quality, and transaction management solutions for contact centers staffed by 10 to 150 agents.</p> |
| <p>STONEVOICE</p> <p>Unified applications for IP telephony: billing, IP Fax Server, unified messaging, audio/video conferencing, IVR, queueing and others.</p> |  <p>Furniture specifically designed for audio visual and videoconferencing needs.</p> |
|  <p>Call accounting, employee productivity, and resource management solutions.</p> | |





Network Power & Cooling Solutions

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|  <p>Power availability, cooling, and enclosures.</p> |  <p>Power over Ethernet midspans and injectors.</p> |
|  <p>UPS power surge protectors, UPS power systems, UPS power system analysis, and UPS power system protection solutions.</p> | |









Network Security Solutions

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| <p>BlueCoat</p> <p>Secure Web communications and business application delivery appliances. WAN and VoIP application discovery, monitoring, management, and optimization (shaping) solutions.</p> |  <p>Application delivery networking, application security, application optimization-acceleration, and application availability hardware solutions.</p> |
|  <p>Unified security products for perimeter, internal, Web, endpoint security, corporate networks and applications, remote employees, branch offices and partner extranets.</p> |  <p>Stand-alone multi-function security appliances to centrally-manage security products and services that preemptively protect enterprise organizations against Internet threats.</p> |
|  <p>Routing, Switching, IP Communications, Network Security, Wireless LAN, Storage Area Networking, Home Networking, Video Systems, Application Networking Services.</p> | <p>JUNIPER NETWORKS</p> <p>Routing platforms, Session Border Controllers, secure data center acceleration, WAN acceleration, and network and endpoint security solutions.</p> |
|  <p>High-performance security services switches for VPN, Firewall, IDS/IDP/IPS, anti-virus, URL and content filtering.</p> |  <p>A comprehensive suite of log, change, database and security event management products.</p> |
|  <p>Data replication delivering data protection, centralized back-up, high availability, and recoverability.</p> | <p>McAfee</p> <p>Secure Computing's Web, messaging, and network security gateways, identity and access management solutions.</p> |
|  <p>Network connectivity, Ethernet switching, IP-based communications, wireless, network security, and network management solutions.</p> |  <p>Application delivery switches, security device load balancing, and network security solutions.</p> |

Network Security Solutions

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|  The Security Division of EMC Identity assurance & access control, encryption & key management, compliance & security information management and fraud protection. |  Anti-virus, Internet content security software and appliance based management solutions for corporate computer systems, personal computers, and mobile devices. |
|  Software Digital Rights Management (DRM) and USB-based authentication solutions, and enterprise secure content management. |  Change management and configuration auditing solutions for compliance and risk management. |

Wireless & Mobility Solutions

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|  Routing, Switching, IP Communications, Network Security, Wireless LAN, Storage Area Networking, Home Networking, Video Systems, Application Networking Services. |  Wireless infrastructure solutions for business-critical applications including toll-quality voice and high-capacity data. |
|  Network connectivity, Ethernet switching, IP-based communications, wireless, network security, and network management solutions. |  Mobility, wireless messaging and data solutions. |
|  Next-generation enterprise-class wireless LAN switches, access points, and WLAN management for always-on, mobile, and high-capacity voice, video, and data convergence. |  Routing, switching, IP Communications, network security, wireless LAN, mobility, and application networking services. (see also Avaya) |
|  Wireless communications, cellular, access control, voicemail, auto attendant and music on hold solutions. |  Wireless LAN infrastructure solutions including controllers, access points, and management. |

Software Solutions

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|  Volume Licensing Solutions focused on Unified Communications, Virtualization and Security including: OCS, Exchange, MOSS, Windows Server, SQL, Forefront and Office. |
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